

Meetings & Events

EXPLORING EXCITING MORTGAGE TRADE
EVENTS OCCURRING LOCALLY & AROUND
THE COUNTRY



FUTURE LEADERS

— PROGRAM —

Spring 2022 - Group Assignment One

Presented by: Melissa Bingaman, Jeanine Blanco, Tanya DeVore, Shelbie Hilliard, Lisa Leach, Venessa Smith & Heather Tennell

Defining the purpose of our research:

We are well into the year 2022 & the mortgage industry continues to evolve:



- A worldwide pandemic has changed the game
- New technology = new risks
- The housing market is booming
- Rates, at record-setting lows are steadily increasing
- Regulators are looking at new ways to scrutinize fair lending
- Networking and guidance are relevant to young professionals and seasoned ones alike.
- Now more than ever all the moving pieces of the mortgage process must remain cohesive

Defining the purpose of our research

continued.



We set out to find events other associations are hosting to keep mortgage professionals engaged, informed, and connected.

Where did we look?

Our results include mortgage trade associations with upcoming events in the following states:



- Georgia
- Michigan
- Tennessee
- Maryland
- Pennsylvania
- Ohio
- Washington
- Oregon
- California
- Texas
- Missouri
- Minnesota
- New Jersey

What Jeanine found in Georgia:

Georgia Mortgage Bankers Association – Atlanta



- Offers scholarships for college - applications end May 1, 2022
- This is for employees of the AMBA member/ companies can apply for that little extra help



Is it time for college?

Are you or someone in your company the parent or grandparent of a High School senior about to head off to college next year? Employees of AMBA member companies can apply for a little extra help!

Submission deadline: May 01

[How to apply](#)

Georgia Continued



MBAG FOUNDATION & HOMEAID ATLANTA

MBAG Foundation/ Lend-A-Hand is partnering with HomeAid Atlanta for TWO event dates in November:

LEND-A-HAND

Chairs:

Joy Dyess, BankSouth Mtg & Denise Baumann, Arch MI

Performs functions of MBAG's Charitable arm, The MBAG Foundation 501(c)(3) organization. Plans volunteer events and fundraisers, including annual Holiday Auction and Charity Bowling Tournament.

Georgia Continued



June 15, 2022



AMBA - Atlanta Mortgage Banker association offers many fun events:

- Mini Golf Social Event
- Golf tournaments
- Monthly Socials
- Indoor Putt-Putt (this happened last month)
- Bowling
- Meet at Local Pub/Bar
- Community Day with Fixing up Women's Shelter

Women of Power Series

Maggiano's Cumberland

Southeast Mortgage Bankers is hosting their convention in Ponte Vedra Florida May 9th to the 12th with all types of training classes and the following amazing sponsors:

Georgia Continued



Join your fellow golfers for the
MBAGLIVE 2022 GOLF CLASSIC
Wednesday, May 11, 2022 @ 1:30 pm
Include GOLF with your convention registration

Sign up at **M3AG (())) LIVE .com**

May 09-12, 2022
Ponte Vedra Inn & Club
Ponte Vedra Beach, FL

Angel Oak
MORTGAGE SOLUTIONS
Presenting Sponsor

Sponsored by
PRESENTING
Angel Oak
MORTGAGE SOLUTIONS
GOLD

xactus **BLACK KNIGHT**

BankSouth MORTGAGE **Angel Oak** MORTGAGE SOLUTIONS **SILVERTON** MORTGAGE

Convention-Level sponsors

ACOPIA HOME LOANS **RADIUS** MARKETING SOLUTIONS **Delta Community** CREDIT UNION **BankSouth** MORTGAGE

CRESCENT MORTGAGE **Homebridge** **THE MORTGAGE FIRM** **GBC**

Capital City Home Loans **National** **RENASANT** MORTGAGE LENDING

CALIBER HOME LOANS **MMI** **AMERICAN FAMILY** INSURANCE **CHRISSE PULLIAM AGENCY**

MVS **EQUITY** SOLUTIONS **TRUIST**

United Community Bank. **meridianlink** **FirstOption** MORTGAGE

AMERIS BANK **MGIC** **McMichael** **F&S** **BRANZEN AND SALZANO, P.C.** ATTORNEYS AT LAW

First American Title **usbank** **COLONY** BANK **NMB** NOW

Retire **Secure** **A** **AMBA** **SYNOVUS** **MORTGAGE CORP**

Capital City Home Loans **OLD REPUBLIC** TITLE **ESSENT** **MBAG** **Augusta!**

What Melissa discovered:

Tennessee
Maryland
Pennsylvania

Tennessee Mortgage Bankers Association

- Five different chapters, all are very active with hosting monthly luncheons and awards banquets

Maryland Mortgage Bankers Association

- Monthly networking Happy Hour and monthly training programs

MBA Southwestern PA and MBA of Greater Philadelphia

- MBA of Greater Philadelphia is not very active, while the MBA of Southwestern PA is very active with school supply drives, monthly meet & greets, and various fundraisers



What Tanya discovered:



OMBA's Annual Convention Topics of Discussion:

- OMBA Board Meeting (open to 2021-2022 Board members only)
- Networking
- How the Markets are Impacting the Mortgage Industry
- Federal and State Legislative Focus on Ohio
- CMB Discussion on Understanding Diversity, Equity and Inclusion Impacts on Our Future and Our Industry
- Cocktail Reception and Dinner
- Strategic Selling Skills
- Economic Forecast with Dr. Ted Jones, SVP and Chief Economist, Stewart Title
- Affordable Housing and Convergence Columbus Update
- Preparing Yourself for and Excelling in Times of Change
- Regulatory Hot Topics
- Cyber/Data Security – What's Your Risk?
- What is All the Hubbub? – A Conversation on Non-QM Loans
- In-person CE Training – Diehl Mortgage Training and Compliance

What Shelbie discovered:

Washington
Oregon
California

Washington Mortgage Bankers Association

- WMBA Auction to benefit Habitat for Humanity
- Yearly Golf Classic

Oregon Mortgage Bankers Association

- Happy Hour: Discussing Alternative Finance options: Private Capitol and Bitcoin
- Wine & Charcuterie Night at a local winery

California Mortgage Bankers Association

- 2022 Annual Conference at ARIA Resort in Las Vegas
- 3-Under-35 Program: send up to 3 employees under 35 years of age to any California conference for free (registration costs waived)



What Lisa discovered:

Texas Mortgage Bankers Association – TMBA – www.texasmba.org

- Young Mortgage Bankers Networking Group – for Mortgage Professionals aged 35 and younger
- Texas Women Mortgage Bankers hub
- Annual Convention split up among cities – Dallas, Houston, Plano, Austin
- Leadership Institute – Certified Mortgage Leader Program
- Modules held in different cities – Dallas, Plano, Houston, Austin
- FDIC Educational Programs & webinars



Texas Mortgage Bankers Association

**EDUCATION
WEBINAR SERIES**



Texas Continued

Texas Association of Mortgage Brokers – www.Texas-association-of-mortgage-brokers.hub.biz

Regional and City-Specific Organizations – Events and Groups

North Texas Association of Mortgage Professionals – www.ntxamp.org – represents the Originator in North Texas and the interests of mortgage brokers and homebuyers.

- Golf Tournament – 4/20/2022
- Monthly Luncheons
- Continuing Education – September Education Event 8-hour NMLS Comprehensive CE Course
- Includes Appraisals, TILA & RESPA, Common Violations, UDAAPs, FACTA & Red Flags, HMDA, ECOA, Condo Lending, etc.

Austin Mortgage Bankers Association – AMBA – www.austinmba.org

Annual Convention Module - Mortgage Soundcheck 2022 – leveraging what the city is famous for to drive interest in the event



Texas Continued

Austin Mortgage Bankers Association (cont.)- AMBA – www.austinmba.org

- Texas Women Mortgage Bankers – Austin 5/25/22
- Golf Tournament 5/9/2022

Dallas – DMBA – Dallas/Fort Worth – www.dallasmortgagebankers.org

- Golf Tournament 4/5/2022
- Monthly Luncheons with highlighted subjects of Housing Market, Realtor Panel, Association Panel, Business Planning, Veterans Housing, Past Presidents of the Association, etc.

Houston – HMBA – www.houston-mba.com

- HMBA Continuing Education with Power Training
- HMBA Annual Golf Classic
- Secondary and Capital Markets Conference & Expo

Plano – under the TMBA – www.texasmba.org

- Mortgage Symposium (annual) – the statewide TMBA symposium and the TWMB symposium

San Antonio – TMBSA – Texas Mortgage Bankers San Antonio – www.tmbsa.org

- Monthly Luncheons with Speakers such as Chairman of Mortgage Action Alliance for 2021-2022



What Venessa discovered:

Michigan Mortgage Lenders Association

SE Chapter Cinco De Mayo Bowling Mixer

- Fun night of bowling and networking! Tickets include bowling, shoes, beer/wine and food!
- Date: Thursday, May 5, 2022
- Time: 5:30 pm - 8:00 pm
- Location: The Mint at Michigan First Conference Center(Michigan First Credit Union headquarters)
- Cost: \$30 each (member & non-member)

Michigan First Credit Union is sponsoring the bowling cost

- 1st year for the event
- Headline Sponsor - \$250
- Food and Beverage Sponsor \$250
- Lane Sponsor - \$250
- Events manager – Hannah Krool



What Heather discovered:

Missouri
Minnesota
New Jersey

5k Run – We can promote through parents within the industry to their children's sports teams, Running Stores, FB Groups, & include a charity to support

Diversity and Minority Panel
– Invite NAAMBA to speak

More Happy Hours

Round Tables – Ideas would be Secondary, Risk, Affordable Housing, Compliance

Operation Round Table – Invite Only – Create fear of missing out

Meet 2x a year

Riverboat Cruise, Pub Crawl, Scavenger Hunt

Women's Group

35 and Under Happy Hour

Realtor Panel

Private Capital – Bitcoin

Wine Bus/ Winery – Move seats every 5 minutes. "How to make a Charcuterie Board"



Thank you
